

# PROVISORS VETERAN ASSEMBLES 25-MEMBER TEAM FOR BILLION DOLLAR BUSINESS



ProVisors

October 13, 2017 By: Eden Gillott Bowe, NPA (AGL)

**Los Angeles, CA** It isn't unusual for members of ProVisors to collaborate with one another. Some have up to six or seven Trusted Advisors working together.

What is unheard of, however, is a team of ProVisors members collaborating on a project so colossal that hundreds, if not thousands, of companies across the world may be using its product in just a few years.



Asher Dahan, Group Leader of the Technology Resources Affinity Group (TRA), Group Leader Associate of Santa Monica 5 (SM5), and member of two other groups in Southern California, is a network engineer with nearly 34 years of experience in the tech industry.

His love for seeing how things function began in his early teens when he became the neighborhood fixer for all things with electronic circuits. At 18, he began his military service in the Israel Defense Forces specializing in secure communications.

He currently serves as president of Accurate Data Networks, Inc. and CEO of his new creation Block Ransomware, LLC, both based in Los Angeles. Asher's specialties include complex project management, security, networking, and disaster recovery, among others. Asher's expertise makes him an atypical Trusted Advisor in a sea of attorneys, accountants, consultants, insurance brokers, and bankers.

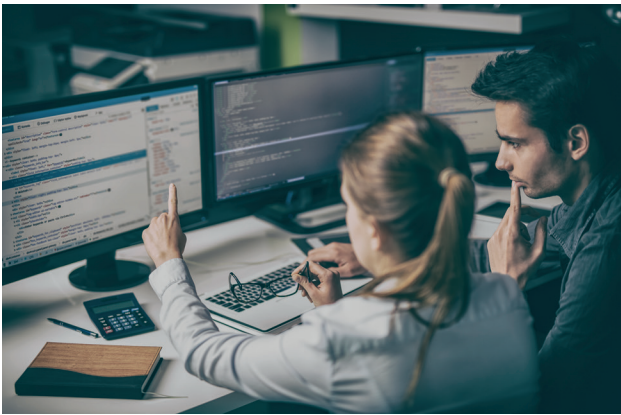
He uses his membership to its full potential. Since the beginning, he has recognized the importance of guessting and, over the past 11 years, has significantly expanded his network of professional resources through ProVisors.

Block Ransomware is a patent-pending breakthrough technology designed to keep hackers from encrypting data on victims' servers. According to ZDNet, "the global cost of ransomware is set to reach \$1 billion for all of 2016."

When Asher began developing Block Ransomware, he knew he needed to quickly assemble a large and diverse team of trustworthy professionals to advise him and bring his invention to fruition. Naturally, he turned to the people he knew, liked, and trusted the most: his ProVisors family.

"Without ProVisors," Asher says, "I would've had to do my research in a hurry to find professionals who are really good at what they do. But where would I have found them? I would've probably wasted precious time trying to find the right people, and the invention might have lost momentum."





Because of his ProVisors team, getting Block Ransomware to the patent stage “took me one-tenth of the amount of time it would have otherwise,” estimates Asher.” As a result, I’ve been able to focus time on building my business.” Asher attributes the genesis of his invention to ProVisors’ Affinity Groups.

A common theme in recent meetings of the TRA Group was the frustration and helplessness of attorneys representing clients who had to pay hackers a ransom to regain control of their companies’ data. Story after story hatched Asher’s lucrative idea and allowed him access to the best resources to bring it to life.

Lee Schwartz [ENC1], a member of the Block Ransomware advisory team providing operational support, has similarly created large teams of members in the past. “One of the values of ProVisors is that you meet so many people who are capable and competent,” he says. “When opportunities arise, it’s easy to reach out and identify the appropriate person for that need.”

Asher’s Block Ransomware team consists of the following ProVisors members:

- Eden Gillott Bowe, NPA (AGL)
- Robert Braun, CC1
- Rosemary Chittea, CAL
- Jamie Cooperstein, SM5 (GL)
- Eli Eisenberg, S-BCH2 (GL)
- Travis Falstad, S-BCH
- David Free, ENT1
- Marc Hankin, IRV3 (GL)
- Marc Honorof, SIMI2
- Mark Jaffe, S-BCH (GL)
- John Kuster, OCM
- Renee Miller, HLTH (AGL)
- David Oderberg, WW
- Sara Qazi, S-BCH
- Deborah Rodney, WS
- Ronnie Roy, S-BCH
- Lee Schwartz, DAM (AGL)
- Deborah Shames, CAL
- Ray Tamjid, WLA
- Michael Tashman, WLA
- Kathleen Tepley, SM4
- Jim Twerdahl, VDAM (AGL)
- Mark Wald, S-BCH
- Jae Wu, SM5
- Steven Young, SM5

Eden Gillott Bowe [SM5], president of a strategic communications firm, takes pride in the fact that almost 100% of her business comes through ProVisors-related referrals. She typically works with one or two members on each project, but this time, “It’s really exciting to be sitting around the table working with so many other ProVisors members – I already know most of them!”

“ProVisors deserves credit for making so many A-list resources available to me,” says Asher. “All of these members are team players who will add value to Block Ransomware.”

Humble and referral-minded, Asher says sharing his story is not about giving him or his invention more exposure. He simply wants to remind ProVisors members about the opportunity to build large-scale teams and solve problems quickly by reaching out to other Trusted Advisors in ProVisors.

“Based on what’s been happening globally with ransomware, there is a need for this kind of solution in the marketplace, now more so than ever,” says Schwartz. “I’m excited to be a part of this.”

No problem is too difficult to solve when you’re a member of a collaborative community. For more information about Asher Dahan’s company or his invention, feel free to contact him at: [asher@blockransomware.com](mailto:asher@blockransomware.com)



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